

The Lancaster Chamber is the largest business-focused organization in Lancaster County, designed to help people thrive, businesses excel and the community prosper. The Chamber is committed to building a prosperous community for all by advancing a pro-business agenda and focusing on community initiatives that will benefit all of Lancaster County under its Community Prosperity Hub. The organization is also committed to providing resources for individuals and businesses to accelerate ideas, opportunities and solutions, as well as to connecting business professionals to one another through its Business Success Hub.

## **EDITORIAL FOCUS**

Published quarterly, *Lancaster Thriving* reports on business trends, activities and news that impacts Lancaster County. It features and promotes business and entrepreneurship through content focusing on regional development, transportation issues, legislative advocacy, workforce needs, education and training issues, and transformative industry and community news, all designed to establish Lancaster County as a great place to live, work and play.

## **DISTRIBUTION & READERSHIP**

Lancaster Thriving is read in print and digital format by more than 40,000 Lancaster County B2B and B2C consumers, from civic, social, business and community leaders, educators and professionals, to engaged workforce members and community residents.

Lancaster Thriving is mailed directly to over 3500 business owners and C-level decision makers, inclusive of the largest companies, and to more than 500 civic, social and municipal community leaders, and more than 250 high-traffic waiting rooms throughout Lancaster County. It is also distributed in bulk at select locations and Chamber events throughout Lancaster County.



Digital issues are served and distributed through an integrated web and social media strategy that includes association websites, broadcast e-mail and social media channels.

**PER ISSUE** 

4,000 PRINT CIRCULATION

6,500<sup>+</sup> DIGITAL IMPRESSIONS

40,000<sup>+</sup>

Ask us about Bonus Distributions, Belly Bands, Cover Wraps and Polybag inserts!

2023 Editorial Schedule	ı	Publication Deadlines		
ISSUE	AD RESERVATIONS DUE	AD MATERIALS DUE		
May 2023	April 15, 2023	April 20, 2023		
October 2023	September 15, 2023	September 20, 2023		

Deadlines are subject to moderate shifting due to association events and news. Your media representative will keep you apprised of any changes to the publishing schedule.



# **INSERTION ORDER FORM**

Media Representative: **Tracy Hoffmann**Tracy@HoffPubs.com

lame:		Company:		
Address:		City:	State:	Zip:
Phone:	E-Mail:		Size of Ad:	Rate:
Billing Contact:		Billing E-mail:		
<u> </u>	May) ISSUE 2 (October) May) ISSUE 2 (October)			
		ation of advertisements. All contracts are non-cancel ted the terms, condition and policies of this contract.		
AUTHORIZED SIGNAT	URE		DATE	

Advertiser will be billed electronically per issue. Secure credit card payment link will be provided with electronic invoice. If paying by check, please make checks payable to: **Hoffmann Publishing Group, 2669 Shillington Road, Box #438, Reading, PA 19608** 

## **2023 NET ADVERTISING RATES**

#### **Per Placement** 1x **Back Cover** \$2600 **Inside Covers** \$2450 Page One \$2450 Full Page \$2100 **Sponsored Editorial Content** \$2100 1/2 Page (Horiz. or Vert.) \$1250 1/2 Page Island \$1650 1/4 Page \$750 1/8 Page \$450 **Footer Banner** \$400 (Cover Page Only)

## **MECHANICAL REQUIREMENTS**

Full Page	7 375 v 9 875			
Full Page				
Full Page Editorial	up to 700 words			
Full Page Bleed (trim size is 8.375 x 10.875)	8.625 x 11.25			
1/2 Page Vertical	3.5625 x 9.875			
1/2 Page Horizontal	7.375 x 4.833			
1/2 Page Island	4.9375 x 7.5			
1/4 Page	3.5625 x 4.833			
1/8 Page	3.5625 x 2.2813			
Bottom Digital Banner (Cover Page Only)8.375inch x1inch, 300DPl				

#### **POLICY INFORMATION**

Payment Policy: Advertisers & advertising agencies are jointly responsible for payment of all insertions. Payment must be received within 30 days of invoice or finance charges of 1.5% will be incurred. In the event that it becomes necessary for the Publisher, at its option, to place this agreement in the hands of an attorney or collection agency for debt collection, the advertiser agrees to pay attorney fees and all costs incurred by the Publisher.

The advertiser or the agency will bear full responsibility for withholding advertising materials that may violate any law, regulation or ruling of the Federal Trade Commission or infringe on any copyright, trademark or patent and shall defend, identify and hold harmless the Publisher from all third party claims on account thereof. Publisher reserves the right to reject any advertisement, photograph or illustration that is not deemed to be acceptable in keeping with standards of the publication.

Media rep will contact advertiser in advance of each placement to query whether advertiser wishes to submit a new ad or use the previous ad, where available. Should advertiser not respond with an answer and new materials before the issue publication date, publisher is authorized to use advertiser's previous ad.

