

INNOVATE



At the center of a prosperous community.

LEAD

CONNECT



THE LANCASTER
CHAMBER
OF COMMERCE & INDUSTRY



www.lancasterchamber.com



Mission

To build Lancaster County into a model of prosperity for 21st Century America

Vision

The Chamber will be a leader in creating a thriving community that respects historical values while growing and diversifying our economy.

We will provide leadership to unite business, community, education and government.

Lancaster County will be home to a diverse array of creative and talented people, and a place where all individuals add economic and social value and can attain their maximum potential.

Lancaster County will be innovative, technologically advanced, economically vibrant, environmentally sound, globally connected and personally fulfilling.

Since 1872, The Lancaster Chamber of Commerce & Industry has been a part of Lancaster County's prosperity, providing valued service and leadership to businesses and organizations of all types. As we enter the second decade of the 21st Century with a clear vision of how the success of one business or industry is tied to the success of us all, The Chamber



Discover The Lancaster Chamber of Commerce & Industry

is committed to a better business environment and a better quality of life for all Lancaster County residents. Together, we are investing in ways for business, education, government and community groups to work in partnership to make Lancaster County a more prosperous community for us all.



At the center of a prosperous community.

Opportunities for every business to prosper.

Guided by our core strategies of lead, connect and innovate, our events/programs, services and initiatives ensure that we're staying true to our mission while contributing to the greater good of the private sector and community at large.

Which programs, services or initiatives are best for you depends on your particular business goals. And as your goals are achieved and your needs evolve, Chamber opportunities evolve right along with you. So your investment in Chamber membership is a lasting investment in your employees, your company and your entire community.

LEAD

Our **Leadership initiatives** are designed for businesses and individuals who want to take an active role in shaping life in Lancaster County. Through our Advocacy and Community Initiatives Councils, legislative briefings and more, The Chamber gives you a voice in advocating for the reforms and quality-of-life improvements that make Lancaster County a better place to live and work.

CONNECT

From start-up businesses, to established firms looking to grow, to sales professionals, everyone can benefit from The Chamber's **programs and opportunities that foster connections**. Events like monthly networking mixers and our Annual Dinner combine with advertising and marketing opportunities to provide multiple ways to network and grow your business.

INNOVATE

Our **programs and services focused on innovation** benefit any business looking to work smarter. Tap into the incredible wealth of knowledge and talent here in Lancaster and beyond to get fresh ideas for your own success at our free Professional Development Friday Program, Entrepreneur Group programs, Manufacturers' Advantage Group and more.

Find your place in a prosperous community.

No matter the size or age of a business or the role of individuals within a company, The Chamber offers opportunities to help businesses and individuals grow and prosper and remain long-standing fixtures in the community.

Thousands of Lancaster County businesses have discovered the value of investing in Chamber membership. See what they have to say, and join them at the center of a prosperous community.

"As an attendee at The Chamber's Ag Issues Forums, I find the program to be very beneficial and valuable to my business. The program topics are timely, unique and meet the needs of the agriculture community, making it a fixture on my monthly calendar. In addition to the innovative subject matter, the program allows for ample discussions and an opportunity for me to dialogue with fellow members of the agriculture sector. The Forums reinforce The Chamber's commitment to working for every member in every industry, and its dedication to getting things done.

Luke Brubaker
Brubaker Farms



"I've attended Women in Business, Professional Development and Consortia. Every time I find myself inspired and pushed to be more creative in my workplace, make beneficial business decisions, help my practice reach its goals and be the best that it can be."

Dr. Jessica JangDhari
JangDhari Family Chiropractic

"In my opinion, The Chamber's legislative trip to Washington, D.C. to state opposition to Card Check legislation exemplifies the dynamic and important role The Chamber plays in advocacy on the part of Lancaster area businesses. Not only were participants afforded direct access to our elected officials, but also provided important information in this critical ongoing debate."

Justin Warren
Frontier Communications of PA



Call our Membership Department at 717.397.3531

Prosper with exclusive members only value added programs.

The Chamber leverages the collective strength of our members to broker partnerships with service providers and utilities to help you save on your bottom line. These valuable programs include:

- **bizSure.** A complete business insurance program, including discounted premiums on workers' compensation, property, general liability, automobile liability and umbrella coverage. A cash back insurance program, bizSure has also paid nearly \$2.8 million in dividends since 1994.
- **The Lancaster Chamber Healthcare Program.** Exclusive savings on health insurance benefits of all types, including medical, disability, dental, vision and life insurance.
- **Natural Gas Savings Program.** Get exclusive discounts on natural gas as well as energy budget planning. The current price is \$7.49/mcf* as compared to UGI's \$8.13/mcf. *Please note that this price is guaranteed through June 30, 2011.
- **Electricity Procurement Program.** Get competitive pricing for your electricity, resulting in potential savings as compared to PPL. Through our service provider, you'll receive information on navigating the post rate cap period and exclusive access to lock into pricing points below the utility.
- **Employment Screening Program.** Discounted rates on credit reports, criminal records, driver records, employment and education verification, and PA workers' compensation reports that help you make sound hiring decisions.